

En Pointe assists organizations of all sizes and types with technology procurement and life cycle management. In today's business environment, companies and government entities rely on software as one of their most important assets. Our Software Licensing Experts work to minimize procurement costs and free up valuable IT resources, thus maximizing your return on software investment.

With decades of combined industry experience, our Software Account Managers offer licensing expertise, creative and cutting edge software management practices, and the benefits that come with well-established publisher relationships.

We're not simply a software fulfillment agent; we stay with you throughout the process, from contract negotiation, to license procurement and deployment, through maintenance renewals, and even to asset retirement.

Because we are one of a select group of Microsoft Large Account Resellers (LAR), you can be assured that En Pointe is fully qualified to provide software and related services to small medium, and enterprise organization across all lines of business.

What we do

Our Software Account Managers (SAM's) and Licensing consultants work as a team to guide you through the complexities of software licensing. Your SAM works with publisher reps and our internal licensing "gurus" to provide an analysis of your software entitlements and buying trends. We then present cost-effective licensing options based on your specific rollout plans and budgets.

Your SAM continues to follow up with timely renewal notices, updates on publisher licensing programs and policies, and on-site business reviews and consulting.

En Pointe's Software Licensing Program Includes:

- License Program Analysis and Comparison
- Publisher Contract Negotiations
- Assistance with License Transfer and Consolidation during M&A's
- Compliance Reviews and Audit Consulting
- Subscription-based and Ad-Hoc Reporting
- Media Duplication and Global Media Distribution
- Self-service P&A, Ordering, and Reporting, either on-line or via eProcurement integration
- Software Asset Management

We are more than just a LAR; working within En Pointe's full-service framework (hardware, software, and professional services), our SAM's are uniquely positioned to assist with every stage of your software decision- making, procurement, and management.

Contact Us

If you'd like to schedule an appointment to meet with one of our Software Account Managers, or for more information, please email us at software@enpointe.com, or call 1-800-800-4214 ext. 5701.

