

En Pointe simplifies the dynamics of the information technology infrastructure by reducing complexities, removing obstacles, minimizing risks, and dramatically lowering the costs associated with procurement, product integration and supplier management. Our procurement tools drive business efficiency and can also help you seamlessly meet your supplier-diversity purchasing goals.

Company Highlights / Overview

- Pioneered the virtual business model in 1993
- The first publicly held organization to be certified as a Minority Business Enterprise (MBE)
- Over \$38 million invested in our e-procurement engine AccessPointe, providing you cutting edge tools with real time-information
- Offers e-catalogs, Private Trading Exchanges and Punch-Out or Shop-Out
- Microsoft Authorized LAR (Large Account Reseller) & Enterprise Software Advisor
- Global Enterprise Helpdesk using clarify
- ISI 9001 Certified Integration Facility with a 60,000 unit capacity per month
- Online access to over \$2 billion in technology based inventory, exceeding 250,000 products from thousands of manufacturers

Our Offerings

E Commerce Solutions / Procurement

- Hardware and software procurement via AccessPointe
- Intelligent Purchasing with multi-source capability and real-time information allowing you to compare vendor pricing side by side
- Private Trading Exchange to consolidate all of your suppliers under one portal
- Multiple shipping locations to optimize deliveries as well as reduce shipping costs
- Meet your supplier diversity goals with our Supplier Diversity Exchange and track your minority spend
- Integration - work from your ERP System and avoid duplicate data entry
- Order tracking , detailed purchasing reports, serial and asset information all available online
- Receive customized electronic catalogs fine tuned to your specific products and pricing

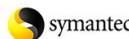
Integration Solutions

- Custom configure any variety of brand names from hundreds of manufacturers
- Software licensing and compliance management
- Image development and management
- Asset management, depot exchange, life cycle services and break / fix support
- Staging and deployment according to your schedule
- Kitting and bundling to optimize deliveries
- Warranty repair and testing
- Custom labeling and bar-coding

Professional Services

- Technology solutions, planning, analysis, implementation and management
- Global Enterprise Helpdesk using Clarify (internal and remote with a web interface for user-level access)
- Field Service Labor and on-site staffing
- Information security and monitoring
- Integration, deployment and migration
- IMAC services
- Warranty status and repair coordination

En Pointe is a proud provider of...



... and hundreds of other great manufacturers!