

Why En Pointe Technologies as your Cisco Solution Provider?



Gold
Partner

Who We Are

En Pointe is an IT service provider with a national footprint, serving small, mid-market and large organizations. We provide fulfillment services for IT Hardware, manage software licensing, and offer a comprehensive portfolio of services. We do this by helping you design, implement, secure, and manage your IT Infrastructure.

Why En Pointe

We are committed to making your procurement and business processes cost efficient and easy. We work closely with you to understand your business climate, current needs, and future goals. When you engage En Pointe (a Cisco National Gold Certified partner), you not only get Cisco expertise, but also expertise in hardware, software, and comprehensive IT services. En Pointe earned the "Customer Satisfaction Excellence" award for outstanding customer satisfaction, the highest distinction a Cisco partner can achieve within the Cisco Channel Partner Program.

En Pointe partners on projects from inception to post-sales implementation and management and holds long standing strategic partnerships with many leading manufactures. We have a team of Network Consultants that will work with you and your local Cisco sales and engineering teams to ensure that your solution is designed with best practices and with the best value.

Software
Licensing
Services

Hardware
Procurement
Services

IT
Consulting
Services

Virtualization &
Cloud
Services

Based on our long-standing strategic partnership with Cisco, En Pointe has recently been selected to become one of relatively few Cisco partners managed by Cisco's "National Partner Organization" (NPO). Consequently, you benefit from our team of Senior Network Consultants and dedicated post/presales teams that assist in preparing, planning, designing implementing, operating and optimizing your IT needs.

Our team of certified engineers is proficient in leading Cisco technologies including:

- En Pointe Collaboration Solution (ECS)
- Advanced Security
- Advanced Wireless/Mobility
- Advanced Routing and Switching
- Advanced Unified Communication



En Pointe Collaboration Solution (ECS)

En Pointe Technologies is one of the first to provide Cisco's Hosted Collaboration Solution for organizations nationwide. ECS is Software as a Service (SAAS) that provides an end to end solution to our customers' communications needs. It can lower your operational cost by integrating a feature rich solution that includes voice, conferencing, messaging, mobility, presence and video in an automated, standardized and efficient manner.

En Pointe Collaboration Solution Services:

- IP Communications
- Voicemail (and Visual Voicemail)
- Presence / Instant Messaging
- Mobility / Single Number Reach
- Audio & Video Conferencing
- WebEx / WebEx Connect
- Desktop Video
- Call Center



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En Pointe IP Telephony / Unified Communications

En Pointe has demonstrated national practice, recognition and certifications to design and implement a complete end-to-end integrated IP Telephony Solution. Solutions include VOIP, Unified Messaging, Video Conferencing and Presence. Cisco's Unified Communications Solutions have been proven to help lower costs and improve dexterity, while advancing organizations overall productivity, effectiveness and customer satisfaction.

En Pointe IPT Services:

- Pre and Post – Sales Consulting
- Network Assessments
- Project Planning and Management
- Design
- Implementation
- Provisioning



Security

En Pointe offers a wide variety of IT security services backed by our own team of Senior Network Security Consultants to provide you with 24/7 service and support. Our analysis and design tools include infrastructure and wireless defense suites, access control and VPN, firewalls, intrusion detection systems, Internet content filtering, antivirus solutions, and load balancing.

En Pointe Security Services:

- Risk Assessment
- Utilization and Analysis
- Incident Response
- Penetration Testing
- Infrastructure Optimization
- Security Monitoring and Management
- Services and Support
- Education and Training



Wireless Network

En Pointe provides wireless network solutions that enable collaboration, increase productivity, and allow mobility in a secure environment — with lower costs of deployment and ownership. Applications include location based solutions, guest access, wireless inventory control system, IP telephony, secure gate access, rogue detection, IDS/IPS, and more.

En Pointe Wireless Network-Services:

- Pre-Project Design and Implementation
- Wireless Network Design
- Security Assessment
- Wireless Site-Survey
- Hardware/Software Installation Services
- Support



Networking

En Pointe network service teams are certified experienced network engineers, who are equipped to handle all areas of your enterprise network projects, including comprehensive knowledge transfer consultancy support and training.

En Pointe Network Services:

- Business Technology Evaluation
- Bandwidth Requirements Analysis
- Remote Monitoring/Management Services
- Network Assessments
- Network Infrastructure Review and Design
- Managed Services and Support

Please engage our dedicated Cisco team for pre and post sales assistance at [310-337-6170](tel:310-337-6170)



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