

TOPIC	EAP	ECI	EWA	SCE
REQUIRES AN ENTERPRISE-WIDE COMMITMENT (MUST LICENSE ENTIRE FOOTPRINT)	Yes	No	No	Yes
ENROLLMENT TERM	3 Years	3 Years	3 months or 3 years	3 Years
MINIMUM REQUIREMENTS	<ul style="list-style-type: none"> SQL – 50 Cores or 250 CALs + 5 Servers Biz Talk – 24 Cores Visual Studio -20 Licenses SharePoint – 5 Servers 	25 licenses		25 licenses and cover your entire Enterprise server footprint (with SA)
LICENSING OPTIONS SA, L&SA, SUBSCRIPTION	L&SA SA Renewal SA Only (Prior L)	L&SA SA Renewal Subscription	NA	L&SA SA Renewal Subscription
PRICE LEVELS (BASED ON QUALIFYING EA)	A,B,C,D	A,B,C,D	Tier 1: Up to 1799 Units Tier 2: 1800-4 799 Units Tier 3: 4800-11999 Units Tier 4: 12000+ Units	A,B,C,D
DISCOUNTS	<ul style="list-style-type: none"> 40% on Premium edition of "L" portion of L/SA SKU 15% on Standard edition of "L" portion of L/SA SKU No discount on SA SKU 	20% on bundle as compared to product licenses individually	Based on \$ commitment Tier 1: 23% Tier 2: 26% Tier 3: 30% Tier 4: 35%	<ul style="list-style-type: none"> 15% on L/SA SKU (Std and Ent) 5% on SA Renewal SKU
PRODUCT OFFERINGS	<ul style="list-style-type: none"> SOL Server SOL Parallel Data Warehouse Biz Talk Server Visual Studio SharePoint Server 	<ul style="list-style-type: none"> CIS Data center (Windows Server Data Center and System Center Data Center) CIS Standard (Windows Server Standard and System Center Standard) 	All Windows Azure Cloud Services	<ul style="list-style-type: none"> CIS Suites (Windows Server and System Center) SQL Server BizTalk Server SharePoint Server Visual Studio Ultimate and Premium All Windows Cloud Services (Included automatically or licensed stand-alone)
WHY DO AN ECI/EAP NOW VERSUS WAITING FOR SCE TO RELEASE?	Get your older versions of SQL current (via SA only) & defer L only (gives three-year lag time and breathing room)	Customer DOES NOT have to cover entire Enterprise server footprint		(Unlike ECI) you have to cover your entire Enterprise server footprint (with SA) to qualify