



HP and En Pointe: Elite Partner Solutions for Business

Hewlett-Packard is committed to delivering world class solutions that are targeted specifically at your strategic organizational needs and objectives. Our collaborative business model, and world class cost structure allow us to define and deliver the best solutions and expertise to meet your key strategic business initiatives.

To make this possible, we have deployed a wealth of resources in support of both large and mid size businesses. Regardless of your industry or size, we recognize that everyone has critical requirements. Our customer support and sales team includes both HP resources and a Best-in-Class Partner Program, as rated by leading industry analysts. We also have a very stringent HP Elite Partner Certification Program, which qualifies our top Go-To Partners with a status level which only the top 10% of our Partner community is able to achieve. Together, HP and our Elite Partners are available to work with you to define the Information Management solutions to move you and your team forward.

HP Elite Partners are an exclusive group. They are required to complete and maintain rigorous technical and customer support competencies and certifications. Additionally each partner and customer has the full support of HP behind every solution. En Pointe Technologies is a well established and valued HP Elite Partner. They have a demonstrated track record of satisfied HP customers and excellence in solution implementation. They consistently deliver unparalleled support for our mutual clients.

En Pointe and HP are working together to drive solutions designed to accelerate your ability to execute and drive results. Please accept this letter of introduction as a reflection of our commitment to you and our confidence in our selling partner.

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