



Government and Education Customers Can Optimize Their Budgets with 1% Financing from Cisco Capital

Get the most from your budget

IT budgets never seem to stretch far enough. As you move through your budget cycle, the reality is that you will often find yourself short of funding to upgrade vital systems or invest in new technology. As you approach your fiscal year end, you may even risk losing remaining budget “fall-out” dollars if it is not used. At Cisco CapitalSM, we have years of experience working with public sector clients and we are very familiar with these concerns. That’s why we have designed the Budget Optimizer program. This flexible solution enables you to optimize your current budget dollars to purchase Cisco technology without delay, even if your remaining funds do not cover the purchase price.

Make all of your budget work for you

Cisco’s Budget Optimizer program allows you to harness maximum benefit from every last budget dollar before it is returned at the end of your fiscal year. Simply use remaining funds as an initial payment—be it big or small. If you are in a situation where you want to utilize your remaining budgets, you can provide a larger initial payment and benefit from reduced future fiscal year payments for the remaining finance term. Or, if funds are running low, then you can provide a small initial payment and spread the remaining costs over the remainder of the term. Optimize your budget and do the job right the first time. Cisco Capital can customize a payment plan to meet your unique needs.

For a limited time, take advantage of 1% financing on your Cisco solution:

- Available on 36 month, \$1 buyout finance agreements for US Education and Government (State/Local/Federal) customers
- Applies to all Cisco solution types (including products and bundled services)
- Up to 20% of deal may be comprised of Partner Services and/or non-Cisco/third party product
- Up to 25% of the solution may be comprised of multi-year Cisco Services (SMARTnet)
- Minimum solution size of \$50, 000
- Cannot be combined with any other Cisco Capital offer
- Available through July 30, 2011

More Cisco expertise.
More flexible financing.





Get the Cisco Capital Advantage

Along with our Budget Optimizer program, Cisco Capital provides you with additional benefits:

- 1. Matching Technology Life and Payments**
Our finance options allow you to match costs and benefits you receive, while keeping your technology current.
- 2. Added Flexibility: Project Financing**
We can finance your entire project including: hardware (Cisco and non-Cisco), software, maintenance, services (consulting, design, installation and implementation) and lease hold improvements (e.g. electrical closet upgrades). You maintain control of project performance with our milestone payment plan whereby you can set milestones with your contractors and, once you are satisfied that a milestone is completed, we pay the contractor.
- 3. Consolidate Projects**
Our set payment terms simplify your budget management and allow you to plan ahead.
- 4. Predictable Information Technology Budgets**
Our payment plans simplify your budget planning and management.

Solutions tailored to your unique requirements

Funding regulations and contractual requirements can limit the way Public Sector clients plan, deploy and operate new IT systems. Investment in the latest technology delivers many benefits that will help you achieve your service goals and objectives. But traditional finance options were not designed to meet the demands of today's fast moving technology-led environments. That's why Cisco Capital has created tailored solutions designed to meet the very unique needs of our State and Local Government and Education clients and integrators. Our range of innovative and flexible financing solutions can spread the cost of equipment over time, smooth out budgetary issues, and free up dollars for other purposes. The result is immediate access to technology so that the associated benefits can be accelerated and realized now.

For more information

To find out more about Cisco Capital financing programs or to apply, contact your nearest representative by visiting: www.cisco.com/go/ciscocapital

Some restrictions apply. Eligibility and terms are subject to final Cisco Capital review, approval, and documentation. The offer is available until July 30, 2011, and may be modified or withdrawn by Cisco at any time without notice.

