

En Pointe adds Microsoft Lync to Center of Excellence

En Pointe Technologies announces it has been developing resources to support Microsoft Lync deployments.

Los Angeles, CA– March 24, 2011: En Pointe Technologies, a national IT solutions provider of Information Technology products and services, announced it is offering design, consulting, and deployment services for Microsoft Lync. These services are part of the Microsoft Center of Excellence that En Pointe had established earlier in the year.

“Our customers will find more value through En Pointe with the combination of our status as a Microsoft Enterprise Software Advisor and Gold Partner,” commented Ali M. Din, VP of Marketing and Product Development at En Pointe Technologies. “We bring the expertise around not only licensing but also the services for Microsoft technologies.”

As part of En Pointe’s on-going efforts to be a leader and innovator in the IT Solutions provider space, the Microsoft Lync deployment team at En Pointe has been part of the Microsoft Technology Adoption Program (TAP) enabling hands-on training of Lync deployment capabilities pre-release to the public. The En Pointe team is committed to insuring knowledge of the product by sending additional engineering staff to Microsoft-led training. In addition to having several MCITP (Microsoft Certified Information Technology Professional) certified Microsoft Engineers, the En Pointe team has participated in the Microsoft MCITP beta release testing of Microsoft Lync Server 2010.

En Pointe has been involved with over a dozen Lync planning engagements and 3 new/upgrade deployments from OCS 2007 R2 with Enterprise Voice. En Pointe also deployed Microsoft Lync Server 2010 internally last year to enable presence, IM (instant messaging), conferencing, collaboration, and voice.

“We are seeing productivity gains from leveraging Microsoft Lync for presence and instant meetings to share screens when our associates are not in the same office,” said Ali. “As mobility and unified communications become more pervasive, we hope to be a leader in voice and collaboration deployments.”

About En Pointe Technologies

En Pointe is a national [IT solutions provider](#) that serves the information technology marketplace, including mid-market and enterprise accounts, government agencies, and educational institutions, with information technology hardware, software licensing support, and IT services. En Pointe has the flexibility to customize [IT solutions](#) to fulfill the unique needs of each of its customers. Founded in 1993 and headquartered in Los Angeles, En Pointe is well represented in leading national markets throughout the United States. En Pointe has the experience and the technology to help organizations simplify the management of their information technology infrastructure.

To learn more about Microsoft Lync, please visit: <http://www.enpointe.com/microsoft/lync>

Read our [Lync Performance Report](http://www.enpointe.com/blog/microsoft-lync-2010-performance-report) (www.enpointe.com/blog/microsoft-lync-2010-performance-report)

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