

## ***En Pointe Technologies Launches LANDesk Systems Management Practice***

*Dedicated Focus with LANDesk experts creates three ways to efficiently manage systems*

Los Angeles, CA – March 31, 2010 – En Pointe Technologies, a national provider of IT products and services, announced today that it has formed a new Systems Management practice in order to better align itself with the changing needs of the marketplace. In order to provide its customers with substantial value, En Pointe Technologies can deliver these services in three ways: The company can solve these IT challenges through traditional premise-based installations, by using its field and service desk to manage systems for the customer, and also by supplying the hardware+service through a monthly subscription model.

“We are continuing to innovate in the area of systems management,” commented Bob Din, CEO of En Pointe. “A few years ago, we launched a managed services practice through En Pointe Global Services, called RIMS – Remote Infrastructure Management Services. In 2009, we launched Flex-Pointe which brought HaaS - Hardware as a Service to our customers. Now, we are taking steps to ensure that our customers can also receive expert licensing and implementation services.”

In addition to expert licensing support, the group will provide pre and post implementation services to help uncover areas in organizations where there is an opportunity to reduce costs and increase productivity in the areas of: Desktop and Mobile Management, IT asset management, IT service management and Endpoint Security.

The LANDesk Systems Management group will focus on providing solutions based around the LANDesk software suite of tools, the industry leading solution set for enterprise level IT departments. With such a comprehensive product line, the group will provide technology consulting to identify areas of business management and technology processes where cost advantages and increased productivity can be obtained.

“LANDesk is extremely excited to engage and support the dedication that En Pointe is pursuing within their LANDesk business practice,” said Stephen Casolari, LANDesk Software Director of North America Channels – Americas. “En Pointe’s dedicated model employs not only a strong license expertise but also a credible team of pre-sales engineers, implementation specialists, and post-sales consultants that can provide a high level of customer satisfaction. We truly look forward to our mutual success within the model that En Pointe is providing.”

### **About En Pointe Technologies**

En Pointe provides the information technology marketplace, including mid-market and enterprise accounts, government agencies, and educational institutions nationwide, with information technology hardware, software licensing support, and IT services. En Pointe has the flexibility to customize information technology services to fulfill the unique needs of each of its customers.

En Pointe employs SAP, Clarify™, and AccessPointe™ (an e-procurement application), proven and dependable software applications, to support its broad customer base. Founded in 1993 and

headquartered in Los Angeles, En Pointe is well represented in leading national markets throughout the United States. En Pointe has the experience and the technology to help organizations simplify the management of their information technology infrastructure.

### **About LANDesk Software**

LANDesk Software is a leading provider of systems, security, IT service, and process management solutions for desktops, servers and mobile devices across the enterprise. LANDesk enables thousands of organizations to easily deploy and use end-to-end management solutions. LANDesk is headquartered in Salt Lake City, Utah, with offices located in the Americas, Europe and Asia Pacific, and can be found at [www.landesk.com](http://www.landesk.com).

To learn more Visit:

<http://www.enpointe.com/landesk>

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