



En Pointe Awarded Operational Excellence at Microsoft Conference

Award recognizes En Pointe's effort in developing and delivering operational excellence over the past year

Los Angeles, CA,— Aug 12, 2010: En Pointe Technologies, a national provider of Information Technology (IT) products and services, announced today that it was awarded the Operational Excellence Award at the 2010 Microsoft Worldwide Partner Conference for the 3rd consecutive year. The company was chosen out of the North American field of top Microsoft Partners for delivering market-leading operational excellence supporting Microsoft technology.

"To us, the Operational Excellence award exemplifies the attention to detail that En Pointe accords to its customers. While managing software licensing contracts can be very complex, our highly acclaimed team makes sure that information is correct the first time- avoiding inconvenience to our customers," commented Dr. Shahzad Munawwar, SVP of Operations at En Pointe. "Customers seem to value our ability to execute – I am proud to have excellence running through our bloodstreams at En Pointe."

Winners were chosen from a pool of more than 31 entrants in the US and Canada. En Pointe was recognized for superior operational excellence, meeting or exceeding specific requirements for the number of valid agreements in a variety of categories, as well as the number of on-time and valid order submissions and revenue reconciliation. By meeting these operational criteria, En Pointe has illustrated its commitment to providing value and customer satisfaction.

"Each year we are pleased to be able to choose from a large pool of passionate, innovative, and collaborative partners to select the winners of the Operational Excellence award—and this year is no exception," said Matt Rossmeissl, Vice President of Microsoft Commercial Operations. "This year's winners represent outstanding achievements in delivering effective and reliable software solutions that drive value for our customers."

"We hold our partners to the same high standards we hold ourselves to as an organization," said Mary Ellen Smith, General Manager for the America's Operation Center. "The Operational Excellence award winners set a high bar in the way they focus on the needs of our customers. Their drive to deliver the best solutions to our customers is unmatched."

About En Pointe Technologies

[En Pointe](#) provides the information technology marketplace, including mid-market and enterprise accounts, government agencies, and educational institutions nationwide, with information technology hardware, [software licensing](#) support, and IT services. En Pointe has the flexibility to customize information technology services to fulfill the unique needs of each of its customers. Founded in 1993 and headquartered in Los Angeles, En Pointe is well represented in leading national markets throughout the United States. En Pointe has the experience and the technology to help organizations simplify the management of their information technology infrastructure.

To learn more visit:

<http://www.endpointe.com/microsoft>

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