

En Pointe Technologies Attains Gold Certified Partner Status In Microsoft Partner Program

En Pointe Technologies Further Distinguishes Itself by Earning Microsoft Competencies in Advanced Infrastructure Solutions and Networking Infrastructure Solutions

Los Angeles, CA — January 3, 2005 — En Pointe Technologies, Inc. (NASDAQ: ENPT), a leading national supplier of business to business information technology products, services and solutions, today announced it has attained Gold Certified Partner status in the Microsoft Partner Program with competencies in Advanced Infrastructure Solutions and Networking Infrastructure Solutions. As a Gold Certified partner, En Pointe Technologies has demonstrated expertise with Microsoft technologies and proven ability to meet customers' needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the marketplace.

“We are extremely pleased to have attained Gold Certified Partner status in the Microsoft Partner Program. We believe that this certification further demonstrates our willingness to ‘go the extra mile’ for our customers and adds depth to our already extensive set of competencies. Additionally it allows us to use the Gold Certified Partner designation to promote our expertise and relationship with Microsoft to our customers,” said Bob Din, En Pointe’s CEO. “We expect that the benefits provided through our Gold Certified Partner status will allow us to continue to enhance the offerings that we provide for our customers,” added Mr. Din.

“Customers are looking for providers that can bridge the gap between their business demands and technology capabilities. They need to trust in someone that can act as an expert adviser for their long-term strategic technology plans. Microsoft Gold Certified Partners, which have certified expertise and direct training and support from Microsoft, can build a positive customer experience with our technologies,” said Allison Watson, Vice President of the Worldwide Partner Sales and Marketing Group at Microsoft Corporation. “Microsoft recognizes En Pointe Technologies as a new Microsoft Gold Certified Partner for demonstrating its expertise in providing customer satisfaction with Microsoft products and technology,” added Ms. Watson.

As one of the requirements for attaining Gold Certified Partner status, En Pointe Technologies had to declare Microsoft Competencies. Microsoft Competencies are designed to help differentiate a partner’s capabilities with specific Microsoft technologies to customers looking for a particular type of solution. Each competency has a unique set of requirements and benefits, formulated to accurately represent the specific skills and services that partners bring to the technology industry.

The Advanced Infrastructure Solutions Competency is designed for partners with proven expertise in designing and/or implementing complex infrastructure solutions such as Active Directory®-based and Microsoft Integration Server design and deployment solutions, or Microsoft Exchange Server migration or deployment solutions. Because customers are increasingly asking to do more with less, partners with the Advanced Infrastructure Solutions Competency can readily identify their unique skill in helping customers access management solutions, improving operational efficiency and reducing security risks.

“Our industry partners allow us to deliver high-quality solutions and applications to our customers and we’re always looking at ways to improve our relationships,” said Paul Flessner, Senior Vice President of the Server Platform Division at Microsoft. “Solutions Competencies enable Microsoft to provide resources and training to partners seeking to meet, and even surpass, customer needs. The competencies also provide industry partners with a way to showcase their expertise to customers who depend on them for services, such as building their critical infrastructure needs such as storage and hosting solutions,” added Mr. Flessner.

Microsoft Gold Certified Partners enrolled in the **Networking Infrastructure Solution Competency** have proved competency in implementing technology solutions based on either the Microsoft Windows Server™ 2003 or Windows® 2000 Server operating system, with a particular focus on Microsoft Small Business Server 2000 and Windows Small Business Server 2003. These implementations may include crafting solutions that connect Windows-based servers, PC locations and the Internet; installing a server farm; or building a small-business Windows Server stand-alone solution that includes file and print capabilities.

“We place tremendous value on our partners, who help us deliver solutions and applications to customers,” said Allison Watson, Vice President of the Worldwide Partner Sales and Marketing Group at Microsoft. “Solutions Competencies provide an integrated partnering framework that recognizes an enterprise’s expertise and rewards it for the effect it has in the technology marketplace. It also allows companies to demonstrate for customers their knowledge of building solutions based on Microsoft technologies, such as setting up networks using Windows Server 2003 and Windows Small Business Server 2003.”

The Microsoft Partner Program was launched in December 2003 and represents Microsoft’s ongoing commitment to the success of partners worldwide. The program offers a single, integrated partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners’ businesses be successful.

About En Pointe Technologies

En Pointe Technologies, Inc. is a leading national provider of information technology products, e-business solutions and professional services to medium and large commercial customers and government and educational accounts of all sizes. A state-of-the-art e-commerce network electronically links En Pointe, via AccessPointe™ and its back-office business systems, to the largest distributors and manufacturers in the industry. En Pointe offers direct on-line access to several billion dollars of mainstream IT products available in the US while eliminating the risks associated with carrying significant inventory. Its flagship software AccessPointe™ provides En Pointe's customers with the ability to create private electronic exchanges, accessed through the Web, procurement applications or ERP systems, to efficiently manage the procurement process and allow the Company's customers to make fully informed strategic buying decisions. En Pointe Professional Services offers value added services such as: Pre-sales consulting, Technology Planning and Management, which includes -- integration, configuration, deployment and migration, Helpdesk Support Services, Project and Program Management, and Infrastructure Support and Maintenance.

En Pointe, a minority business enterprise (MBE), is represented nationally with a concentration in over 17 sales and service markets throughout the United States, as well as a value-added ISO 9001:2000 certified integration operation in Ontario, California. Please visit En Pointe at www.enpointe.com.

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward-looking statements, orally or in writing. The words "estimate," "project," "potential," "intended," "expect," "anticipate," "believe" and similar expressions or words are intended to identify forward-looking statements. Such forward-looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward-looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2004, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to: Changing economic influences in the industry; dependence on key personnel; actions of manufacturers and suppliers; and, availability of adequate financing.

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The use of the word "partner" does not imply a partnership relationship between En Pointe and any other company.

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