

En Pointe Technologies Appoints Robert M. Turner as Director of Diversity Business Development

Los Angeles, CA – July 22, 2002 – En Pointe Technologies, Inc. (NASDAQ:ENPT), a leading national provider of information technology products and services, has appointed Robert M. Turner as Director of Diversity Business Development. In this role, Mr. Turner will be responsible for En Pointe’s marketing and sales initiatives directed at major enterprise customers in the U.S. that have supplier diversity programs. As previously announced, En Pointe was recently certified as a Minority-Controlled Company, commonly referred to as a minority business enterprise (“MBE”), by the National Minority Supplier Development Council (“NMSDC”).

“Mr. Turner will drive one of two new growth initiatives for the future success of En Pointe,” stated Bob Din, President and CEO of En Pointe. “Being the first and, so far only, publicly-traded company with this MBE status uniquely positions En Pointe to offer its enterprise-quality services into a market segment where we believe major firms could potentially allocate billions of dollars.”

“Having been an executive at such companies as CompUSA, Ingram Micro, American Honda Motor Co., Inc, and an executive director for The Black Business Association of Los Angeles, we feel that Mr. Turner will bring the expertise and driving force required to make our important new focus on major enterprise customers with supplier diversity programs successful for En Pointe,” offered Kevin Schatzle, En Pointe’s SVP of Sales and Marketing.

“I am very excited to be working with En Pointe in this role because they have a tremendous opportunity to extend their award winning service offerings to major enterprise customers by capitalizing on their newly certified MBE status. En Pointe’s accomplishment in receiving MBE certification further demonstrates the spirit of the NMSDC’s new “Growth Initiative,” a comprehensive plan devoted to MBE growth,” stated Mr. Turner.

“Having invested heavily in its systems, En Pointe efficiently utilizes its state-of-the-art SAP ERP and Clarify CRM systems along with its e-commerce offering, AccessPointe, to efficiently meet its customers’ needs. In spite of the progress of MBEs over the past several decades, it appears that most major corporations still perceive these businesses to be too small to have ERP, CRM and robust e-commerce systems to assume a leading role in providing their goods and services. This trend has been particularly true over the past five years, as corporations have sought to limit the number of suppliers that they use, and have consolidated contracts to gain efficiencies and cost savings. Thus, the vast majority of MBEs have been relegated to the position of second tier suppliers, a less than desirable position for any business. I will work diligently here at En Pointe to help overcome those challenges,” confirmed Mr. Turner.

“The En Pointe team has done an excellent job and is well-known and respected in our industry for providing superior quality goods and services,” stated Mr. Turner. “Our renewed focus on “Supplier Diversity” will support En Pointe’s efforts to be recognized as a qualified MBE that is capable of providing this same level of superior quality to major enterprise customers that

employ supplier diversity programs as well. I am proud to be selected as a member of the En Pointe team and head up this effort.”

About En Pointe Technologies, Inc.

En Pointe Technologies, Inc. is a national service provider of information technology products and professional services to medium and large commercial customers and government and educational accounts of all sizes. A state-of-the-art e-commerce network electronically links En Pointe, via AccessPointe™ and its back-office business systems, to the largest distributors and manufacturers in the industry. En Pointe offers direct on-line access to several billion dollars of mainstream IT products available in the US while eliminating the risks associated with carrying significant inventory. Its flagship software platforms AccessPointe™ and AccessPointe Pro™ provide En Pointe's customers with the ability to create private electronic exchanges, accessed through the Web, procurement applications or ERP systems, to efficiently manage the procurement process and allow the Company's customers to make fully-informed strategic buying decisions. En Pointe Professional Services offers value added services such as: Pre-sales consulting, Technology Planning and Management, which includes -- integration, configuration, deployment and migration, Project and Program Management, and Infrastructure Support and Maintenance.

En Pointe is represented nationally with a concentration in more than 22 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at www.enpointe.com.

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward- looking statements, orally or in writing. The words "estimate," "project," "potential," "intended," "expect," "anticipate," "believe" and similar expressions or words are intended to identify forward-looking statements. Such forward-looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward-looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2001, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to: Changing economic influences in the industry; dependence on key personnel; actions of manufacturers and suppliers; and, availability of adequate financing.

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