

# **En Pointe Technologies Signs Multi-Year Service Agreement with Large U.S. Health Care Organization**

Los Angeles, CA – July 8, 2002 – En Pointe Technologies, Inc. (NASDAQ:ENPT), a leading national provider of information technology products and services, has signed a multi-year service agreement with one of the largest health care service providers in the U.S. Under the terms of this agreement, En Pointe will provide support for over 2,000 user systems in over 25 customer locations around the country.

"We were able to sign this customer as a direct result of our ability to create a total service solution that met the customer's stringent Service Level Agreement (SLA)," said Kathy Perez, Vice President of Enterprise Sales. "The customer's SLA requires an improved level of service to its end-users, a goal we intend to achieve through the use of the Service tools developed and utilized by En Pointe's service team. Additionally, we're getting more support from our major hardware and software vendors due, in part, to our enhanced e-business platform, AccessPointe, which enables us to extend their offerings to our enterprise customers."

En Pointe's Professional Services organization has over 225 trained, technology service professionals with a presence in approximately 20 metropolitan areas throughout the U.S. En Pointe's service offerings include: IMAC services, multi-vendor break/fix support, Enterprise Help Desk (internal and external), warranty services and design engineering. The En Pointe service organization provides support to En Pointe's hardware and software procurement service enterprise customers. For more details, please refer to En Pointe's new corporate website ([www.enpointe.com](http://www.enpointe.com)).

## **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national service provider of information technology products and professional services to medium and large commercial customers and government and educational accounts of all sizes. A state-of-the-art e-commerce network electronically links En Pointe, via AccessPointe™ and its back-office business systems, to the largest distributors and manufacturers in the industry. En Pointe offers direct on-line access to several billion dollars of mainstream IT products available in the US while eliminating the risks associated with carrying significant inventory. Its flagship software platforms AccessPointe™ and AccessPointe Pro™ provide En Pointe's customers with the ability to create private electronic exchanges, accessed through the Web, procurement applications or ERP systems, to efficiently manage the procurement process and allow the Company's customers to make fully-informed strategic buying decisions. En Pointe Professional Services offers value added services such as: Pre-sales consulting, Technology Planning and Management, which includes -- integration, configuration,

deployment and migration, Project and Program Management, and Infrastructure Support and Maintenance.

En Pointe is represented nationally with a concentration in more than 22 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward- looking statements, orally or in writing. The words "estimate," "project," "potential," "intended," "expect," "anticipate," "believe" and similar expressions or words are intended to identify forward-looking statements. Such forward- looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward- looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2001, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to: Changing economic influences in the industry; dependence on key personnel; actions of manufacturers and suppliers; and, availability of adequate financing.

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