

## **En Pointe Technologies Announces Cost Savings Initiative**

Los Angeles, CA – January 15, 2002 – En Pointe Technologies, Inc. (Nasdaq: ENPT), a leading national provider of business-to-business information technology services and products, today announced that as part of its ongoing effort to retain its level of efficiency and remain competitive, the Company has reduced its workforce by approximately 15%.

Tom Scott, President and COO, stated, “The ongoing softness of the economy dictates that the Company must continue to manage costs to retain its overall efficiency and competitiveness, and to accelerate its return to profitability. En Pointe’s infrastructure costs are being reduced to align these costs with anticipated revenue. Our management team remains committed to En Pointe’s objectives, including the growth of its service business, and expects that these changes will result in a leaner and more flexible company.”

### **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of information technology value-added services and products, using customized and non-proprietary software and systems to drop-ship technology products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products available in the U.S. today. En Pointe Professional Services offers "total solution" system consulting services such as: Pre-sale consulting, design, training, customization, integration, help-desk support and managed services.

En Pointe is represented nationally with a concentration in more than 22 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward-looking statements, orally or in writing. The words “estimate,” “project,” “potential,” “intended,” “expect,” “anticipate,” “believe” and similar expressions or words are intended to identify forward-looking statements. Such forward-looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward-looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company’s Annual Report on Form 10-K for the fiscal year ended September 30, 2001, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management’s projections, estimates and expectations include, but are not limited to: Changing economic influences in the industry; dependence on key personnel; actions of manufacturers and suppliers; and, availability of adequate financing.

All trademarks and service marks are the property of their respective owners.

**Contacts:**

Kevin McGrath  
Cameron Associates Inc.  
Phone: (212) 245-4577  
Fax: (212) 235-4165  
e-mail: [kevin@cameronassoc.com](mailto:kevin@cameronassoc.com)

Gail O'Reilly  
En Pointe Technologies, Inc.  
Phone: (310) 725-5265  
Fax: (310) 727-5803  
e-mail: [goreilly@enpointe.com](mailto:goreilly@enpointe.com)