

# **En Pointe Technologies Announces the Retirement of Mike Shabazian**

Los Angeles, CA – October 26, 2001 – En Pointe Technologies, Inc. (Nasdaq: [ENPT](#)), a leading national provider of business-to-business information technology services and products, announced today that Mike Shabazian, President and Director of En Pointe Technologies, Inc., will retire effective December 31, 2001.

“Mike joined En Pointe at a challenging time in our history. Through his efforts and leadership, Mike invigorated the Company and built a solid team that can guide En Pointe well into the future,” stated Bob Din, Chairman and CEO of En Pointe Technologies, Inc. “His legacy of leadership will long be remembered.”

“I’m proud to have been a member of the En Pointe family and part of its leadership team,” said Mike Shabazian. “It was rewarding to have guided the company through its many challenges and position it for future growth. I am confident that we have built a strong team capable of meeting the aggressive growth objectives laid out. I am equally gratified by the support that the Board of Directors have given to Tom Scott, President and COO of En Pointe Technologies Sales, Inc. as he will continue the fine tradition of executive leadership and lead the company to the next level.”

Tom Scott joined En Pointe in August 2001 as President and Chief Operating Officer of En Pointe Technologies Sales, Inc. Mr. Scott’s many years of executive level experience in technology companies includes that of General Manager of Toshiba America’s notebook business where he grew revenue from \$1.2 billion to a run rate of over \$4.0 billion and increased market share from 12% to 24%. Most recently, he was executive vice president of worldwide sales and marketing for Quantum Corporation where he managed a \$6 billion revenue stream with responsibility spanning three separate businesses.

## **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of information technology value-added services and products, using customized and non-proprietary software and systems to drop-ship technology products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products available in the U.S. today. En Pointe Professional Services offers "total solution" system consulting services such as: Pre-sale consulting, design, training, customization, integration, help-desk support and managed services.

En Pointe is represented nationally with a concentration in more than 24 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com)

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward-looking statements, orally or in writing. The words “estimate,” “project,” “potential,” “intended,” “expect,” “anticipate,” “believe” and similar expressions or words are intended to identify forward-looking statements. Such forward-looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward-looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company’s Annual Report on Form 10-K for the fiscal year ended September 30, 2000, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management’s projections, estimates and expectations include, but are not limited to: Changing economic influences in the industry; dependence on key personnel; actions of manufacturers and suppliers; and, availability of adequate financing.

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