

En Pointe Technologies Chosen as One of the Microsoft Select Providers to the State of Minnesota

LOS ANGELES, Calif., March 23 (PRNewswire) -- En Pointe Technologies, Inc. (Nasdaq: [ENPT - news](#)), is pleased to announce that it has been chosen as one of the Microsoft Select software providers for the State of Minnesota. Microsoft allows a limited number of resellers to participate in Microsoft's Large Account Reseller program (LAR).

En Pointe Technologies, a leading national provider of business-to-business information technology products and services, previously announced it was awarded one of the prime contracts for the State of Minnesota. This is one of several contracts awarded based on the multiple awards provisions of the State of Minnesota's Request for Proposal (RFP).

As one of the most valued contracts in the area, En Pointe spent several months preparing for the opportunity to respond to the State of Minnesota RFP. The contract allows an opportunity for En Pointe Technologies to provide hardware, software, maintenance and technical services to the State.

En Pointe's presence in state and local governments is not new. We have been providing support to this important sector for the past nine years. Our involvement with state and local governments has required En Pointe to establish streamlined processes, thereby allowing us to be poised to offer competitive rates. En Pointe continues to make improvements in all aspects of the supply chain, which clearly demonstrates our commitment to the market.

About En Pointe Technologies

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using customized and non-proprietary software and systems to drop-ship products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products available in the U.S. today.

En Pointe Professional Services offers "total solution" system consulting services, such as pre-sale consulting, design, training, customization and integration. Operating nationally with a work force of over 500 employees, En Pointe is well equipped to provide support to your organizations at every stage of the IT life cycle -- from design to acquisition, implementation and installation all the way through to training, technical support and maintenance.

En Pointe has sales and service locations throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe on the Internet at www.enpointe.com.

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward-looking statements, orally or in writing. The words "estimate," "project," "potential," "intended," "expect," "believe" and similar expressions or words are intended to identify forward-looking statements. Such forward-looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward-looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2000, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to: (1) Changing economic influences in the industry including, but not limited to, those related to the Internet and those related to distribution of information technology and business products and services, and those relating to the market's perception and evaluation of

business-to-business solutions providers; (2) The development by competitors of new or superior delivery technologies, or entry in the market by new competitors, or the loss of customers by the company, or decline in demand for the products sold by the Company; (3) Dependence on intellectual property rights; (4) Delays in product development or disruptions in the functioning of key software; (5) The company's and its subsidiaries' dependence on key personnel, and potential influence by executive officers and principal stockholders; (6) Any delay in execution of the company's and its subsidiaries' system development plans; (7) Planned or unplanned changes in the quantity and/or quality of the manufacturers and suppliers available for the company's and its subsidiaries' products; (8) The actions of manufacturers and suppliers of the company's and its subsidiaries' products; (9) Changes in the costs or availability of products; (10) The availability of financing adequate to meet the company's requirements; and, (11) General business conditions in the economy. All trademarks and service marks are the property of their respective owners.

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