

En Pointe Technologies Lowers Revenue Estimates for Its Quarter and Year Ended September 30, 2001

Los Angeles, CA – October 12, 2001 – En Pointe Technologies, Inc. (Nasdaq: ENPT), a leading national provider of business-to-business information technology services and products, reported today that it expects lower revenue and earnings for its fourth quarter and fiscal year ended September 30, 2001.

Revenue for the quarter ended September 30, 2001 is expected to be in the mid-\$60 million range, down from the prior sequential quarter due primarily to a significant slowdown and deferral in capital spending. Accordingly, En Pointe anticipates reporting net earnings in the range of \$0.01 per diluted share and a loss at the operating line. Net income is positively affected by a significant one-time reversal of a judgement that favors the Company.

“En Pointe faced a number of challenges during the September quarter, a period of economic uncertainty that saw a number of capital spending decisions deferred until future periods,” said Mike Shabazian, CEO of En Pointe Technologies Sales, Inc. “In addition to the economic slowdown, we made a strategic change to the operation of our field sales force, moving away from a base of fixed offices to a ‘virtual’ sales team. While this decision was in En Pointe’s long-term best interest, it generated some distraction during this quarter. Subsequent events during September further impacted our core business.”

“En Pointe Technologies Sales has also added significant talent to the team with the addition of Tom Scott as President & COO and Kevin Elliott, Sr. VP Sales, both of whom will be instrumental in driving the top line growth of our business,” added Mike Shabazian. “Having experienced and strong leadership is critical to navigating through these difficult economic and turbulent times.”

About En Pointe Technologies, Inc.

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of information technology value-added services and products, using customized and non-proprietary software and systems to drop-ship technology products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products available in the U.S. today. En Pointe Professional Services offers "total solution" system consulting services such as: Pre-sale consulting, design, training, customization, integration, help-desk support and managed services.

En Pointe is represented nationally with a concentration in more than 24 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at www.enpointe.com.

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In addition, from time to time, En Pointe Technologies, or its representatives, have made or may make forward-looking statements, orally or in writing. The words “estimate,” “project,” “potential,” “intended,” “expect,” “anticipate,” “believe” and similar expressions or words are intended to identify forward-looking statements. Such forward-looking statements may be included in, but are not limited to, various filings made by the Company with the Securities and Exchange Commission, press releases or oral statements made with the approval of an authorized executive officer of the Company. Actual results could differ materially from those projected or suggested in any forward-looking statements as a result of a wide variety of factors and conditions. Reference is hereby made to the Company’s Annual Report on Form 10-K for the fiscal year ended September 30, 2000, for information regarding those factors and conditions. Among the important factors that could cause actual results to differ materially from management’s projections, estimates and expectations include, but are not limited to: Changing economic influences in the industry; dependence on key personnel; actions of manufacturers and suppliers; and, availability of adequate financing.

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