

En Pointe Technologies Launches Venture Subsidiary

Los Angeles, CA (March 17, 2000) - En Pointe Technologies, Inc. (NASDAQ:[ENPT](#)), a leading national provider of business-to-business information technology products and services, announced today that it has launched a venture subsidiary, En Pointe Technologies Ventures, Inc., to invest in emerging technology companies worldwide.

"En Pointe has been engaged in applying new technologies to commerce, and in particular to electronic commerce, from the time of its founding," said Bob Din, CEO of En Pointe Technologies, Inc. "We believe that our ventures subsidiary will be an efficient mechanism for channeling our vision into leading-edge projects in the technology sector. Our goal is to provide experience, assistance, capital support, industry expertise and a strategic network of business relationships intended to maximize the long-term market potential of the entities in which our subsidiary will invest. We currently contemplate an initial series of investments in the \$10 to \$25 million total range."

"En Pointe has a track record of success in nurturing emerging technology companies from their start-up phase through their initial private-round period, witness [firstsource.com](#) and [SupplyAccess](#)", said Jacob Stettin, Senior Vice-President of En Pointe Technologies, Inc. "We are looking for relationships that we can use to support ourselves and our partner companies, and that we could comfortably recommend to others. We intend to seek and support growth in the engineering of internet connectivity technologies, as well as in their marketing and sales, while seeking domestic and international expansion."

En Pointe Technologies Ventures, Inc. will be looking closely at companies designing, developing or manufacturing internet infrastructure technologies, as well as interconnectivity software and services, particularly those involving both business-to-business and business-to-consumer commerce transacted over the Web. Jason Lyons, a former executive director with CIBC Oppenheimer, will be assisting En Pointe in evaluating the potential investments.

About En Pointe Technologies, Inc.

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at www.enpointe.com.

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