

## **En Pointe Technologies Announces Appointment of Vice President-Global Services**

LOS ANGELES, July 26 /PRNewswire/ -- En Pointe Technologies, Inc. (Nasdaq: [ENPT](#)), a leading national provider of business-to-business information technology products and services, announced the appointment of Thomas Dresser as its Vice President-Global Services. Mr. Dresser was brought in to assist in the implementation of the next phase of En Pointe's growth strategy for its services business.

"As an executive with a proven track record in building profitable services organizations organically and by acquisition, Tom is a valuable addition to the executive management team," said Michael Shabazian, Chief Executive Officer of En Pointe. "With his unique background and skill set, Tom will play a critical role in expanding En Pointe's presence as a major player in the technology services sector."

"En Pointe was a highly attractive proposition for me," declared Thomas Dresser. "Because their business model for electronic commerce is mature and proven. The company is well positioned to aggressively and successfully pursue business-to-business procurement services and the high-level technical services which are typically part of a providing a wide range of technology solutions to a wide range of customers."

An industry veteran with a strong track record in the technology services arena, Thomas Dresser's 30-year management career encompasses positions as CEO, President and executive assignments in both operations and finance. Thomas has been an integral factor in growing his prior companies through acquisitions and mergers. This success, together with his strong knowledge of service technology, sensitivity to the customer requirements and solid financial and operations background, will be key to accomplishing the strategic initiatives of En Pointe's Global Services Division.

Thomas received his Bachelor's degree in Business Administration from Portland State University.

### **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

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### **Forward-Looking Statements**

This press release contains forward-looking statements that involve a number of risks and uncertainties. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to:

1. Changing economic influences in the industry including, but not limited to, those related to the Internet and those related to distribution of information technology and business products and services, and those relating to the market's perception and evaluation of business-to-business solutions providers.
2. The development by competitors of new or superior delivery technologies, or entry in the market by new competitors, or the loss of customers by the company, or decline in demand for the products sold by the Company
3. Dependence on intellectual property rights
4. Delays in product development or disruptions in the functioning of key software.
5. The company's and its subsidiaries' dependence on key personnel, and potential influence by executive officers and principal stockholders
6. Any delay in execution of the company's and its subsidiaries' system development or financing plans
7. Planned or unplanned changes in the quantity and/or quality of the manufacturers and suppliers available for the company's and its subsidiaries' products
8. The actions of manufacturers and suppliers of the company's and its subsidiaries' products
9. Changes in the costs or availability of products
10. General business conditions in the economy and other factors referred to in the company's Securities and Exchange Commission filings.

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