

SupplyAccess Awarded General Services Administration Contract For United States Federal Government

LOS ANGELES--(BUSINESS WIRE)--Oct. 24, 2000--SupplyAccess Inc., an innovative provider of hosted software solutions that automate supply chain eProcurement in the IT and indirect goods markets, announced today that it has been awarded a Federal Supply Schedule from the United States General Services Administration (GSA), furthering its expansion into the government procurement sector.

Winning a Supply Schedule enables SupplyAccess to sell its eProcurement solution to all Federal customers from a GSA approved price list with agreed upon terms and conditions.

The SupplyAccess Commerce Platform(SM), consisting of SA Buyer(SM), SA Supplier(SM) and SA Marketplace(SM), is designed to provide hosted global eProcurement connectivity to contracted suppliers and leading marketplaces without costly and lengthy onsite application implementation by customers or suppliers. By holding a GSA Number, SupplyAccess has been pre-approved by the General Services Administration to offer its eProcurement solution to any Federal entity, large or small, in any location, without having to go through an open market contracting and purchasing process.

The SupplyAccess Government-to-Business (G2B) Solution enables Federal organizations to more effectively procure indirect goods, while ensuring procurement guidelines and socio-economic initiatives are being met. The General Services Administration -- the agency that manages the Federal Government's strategic procurement efforts, providing access to over four million commercial products and related services -- awarded the contract for an initial five-year term with an optional five-year extension.

Kevin Schatzle, chief executive officer of SupplyAccess commented, "The GSA contract represents a key step in SupplyAccess' strategy to offer end-to-end eProcurement solutions throughout the public sector. This gives our Federal customers the contract vehicle they need to quickly implement a G2B eProcurement solution."

About SupplyAccess

SupplyAccess Inc. is a privately held company providing software solutions that enable business-to-business (B2B) eCommerce in the IT and operating resource markets. Through the SupplyAccess Commerce Platform(SM) -- a suite of integrated and Web-based, hosted software solutions -- SupplyAccess provides strategic eProcurement, supplier integration, and marketplace solutions to various corporate, government and educational organizations.

Powering B2B solutions for hundreds of customers, SupplyAccess enables more efficient trade and collaboration between buyers, suppliers, and market makers. SupplyAccess investment partners include industry leaders such as SAP Ventures (a Division of SAP AG), Tech Data Corp. (Nasdaq/NMS:[TECD](#)), Peregrine Systems (Nasdaq:[PRGN](#)), Rustic Canyon Ventures (formerly TMCT Ventures), and Avalon Investments. More information about SupplyAccess can be found at www.supplyaccess.com.

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