

## **En Pointe Exercises Option to Acquire 2.37 Million Share Interest in Corporate Affinity Provider, enRamp, Inc.**

Los Angeles, April 18, 2000 -- En Pointe Technologies, Inc. (NASDAQ:[ENPT](#)), a leading national provider of business-to-business information technology products and services, today announced that it has exercised its option to acquire an approximately 2.37 million share interest in the corporate affinity provider, enRamp, Inc.

enRamp, Inc., based in Huntington Beach, CA, offers corporate affinity programs to both businesses and non-profit organizations, allowing participating employers to provide their employees the tools needed to enjoy the benefits of the Internet, including e-commerce, e-education and e-tainment.

"We view En Pointe's exercise of its option as an expression of the confidence it has in our vision", said Chuck Gamer, the new Chief Executive Officer of enRamp, Inc. Mr. Gamer is the former president of BeadleNet, which was sold to Watchguard Technologies, Inc. (NASDAQ:WGRD). He holds a Bachelors of Science degree in Biochemistry from Windham College and an MBA from Pepperdine University. Prior to his service with BeadleNet, Mr. Gamer was one of the first Corporate Computer Sales Managers for Compaq Computer Corporation (NASDAQ:CPQ); additionally, he previously managed Digital Equipment Corporation's (LES) MicroVAX computer division

"We welcome enRamp™ as an addition to our variegated menu in information and technology", said Bob Din, Chief Executive Officer of En Pointe Technologies, Inc. "With enRamp™ focused on affinity offerings, with SupplyAccess™ providing hosted web-based applications for business-to-business procurement, with firstsource.com™ directed at solutions for small and medium-sized companies, and with En Pointe's core business targeted at information technology supply and service to large entities, we intend to continue to offer a full palette of choices", added Din.

### **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

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### **About firstsource corp.**

firstsource corp., a subsidiary of En Pointe Technologies, Inc., is a leading business-to-business e-commerce provider of innovative procurement solutions for small and medium-sized companies over the Internet. Customers of firstsource corp.'s three business units, inpower(SM), firstsource connect(SM) and firstsource.com, utilize its proprietary end-to-end sourcing/purchasing/fulfillment online management system, the inpower(SM) FSP platform, to connect directly with multiple distributors of business products.

The inpowr(SM) business unit licenses access to the inpowr(SM) FSP platform in whole or in part to companies who desire to build online e-businesses, and firstsource connect(SM) creates customized Web-based purchasing centers for companies seeking to reduce procurement costs, streamline internal requisition processes and improve service delivery.

With more than 279,000 unique product SKUs to choose from, businesses shopping at [www.firstsource.com](http://www.firstsource.com) can search, compare, price and purchase business products and services 24 hours a day, seven days a week.