

En Pointe Technologies, Inc. Reports Results for the First Quarter of Fiscal 2000 Internet Subsidiary firstsource.com Net Sales Increase by 164% over Q1-1999; En Pointe Service Revenues Increase by 34% over Q1-1999

Los Angeles, CA (February 10, 2000) - En Pointe Technologies, Inc. (NASDAQ:ENPT), a leading national provider of business-to-business information technology products and services, today announced revenues and net earnings for its FY-2000 first quarter ended December 31, 1999. As previously announced, revenues for the quarter were down from both the previous quarter and the same quarter in the prior fiscal year. Consolidated revenues were \$136 million in the first quarter, compared to \$171 million reported for the same quarter in fiscal 1999. The consolidated net loss for the first quarter of fiscal 2000 was \$5.2 million, or \$0.85 per share, compared to a net loss of \$87,000, or \$0.01 per share in the same period in fiscal '99.

Concerns about the Year 2000 ("Y2K") effect upon technology products resulted in softness in the marketplace in which En Pointe Technologies participates. This phenomenon affected many resellers and distributors during the quarter ending December 31, 1999 and, likewise, affected En Pointe Technologies. Additionally, En Pointe encountered implementation difficulties during the transition to new business systems in the first quarter of fiscal year 2000 that adversely impacted revenues.

"With the new business systems now operational, En Pointe is at the forefront of business-to-business e-commerce utilizing its unique tool, SupplyAccess™," said Bob Din, CEO of En Pointe Technologies, Inc.

firstsource.com, Inc., an internet-focused subsidiary of En Pointe Technologies, contributed revenues for the first quarter of \$12.5 million, an increase of 164% over the same quarter in fiscal 1999 and an increase of 24% over the prior sequential quarter.

"We are extremely pleased with the triple-digit growth that firstsource.com has been able to generate," noted Bob Din. "The growth they've exhibited along with their breadth of offerings and increased traffic on their web site is very exciting."

Service revenues during the first quarter were \$6.7 million, an increase of 34% over the same period in the prior fiscal year and an increase of 8% over the prior sequential quarter. Service revenues represented nearly 5% of total revenues during the first quarter, a new record for En Pointe.

The net loss at firstsource.com during the first quarter totaled \$2.9 million, net of minority interest of \$1.2 million, compared to a net loss of \$0.7 million in the same period of fiscal '99. Increases in advertising and infrastructure expenses were the largest contributors to the increased loss. firstsource.com now offers products and services through nine unique internet-based storefronts. Product offerings include computer hardware and software; office equipment and furniture; office supplies; and telecommunications equipment. Service offerings now include technology support services, a national computer and information technology consulting directory, financing services for purchases, Internet access, hosting and web-site development, and on-line software and hardware tutorials.

SupplyAccess™ is a hosted business-to-business web application integrated to a new customized SAP-based enterprise fulfillment engine. En Pointe established SupplyAccess, Inc. during Q1-2000 to bring to market SupplyAccess by transferring both existing personnel and assets along with utilizing new resources. This transfer resulted in a reduction of En Pointe's operating expenses by approximately \$1.7 million during the quarter which would have been incurred by En Pointe had SupplyAccess, Inc. not been established. During the same quarter, En Pointe was charged \$0.5 million by SupplyAccess, Inc. for IT services, resulting in a net reduction in expenses to En Pointe's core business of \$1.2 million for the period.

En Pointe's core business, excluding firstsource.com and SupplyAccess, Inc., recorded a net loss of \$0.6 million in the first quarter of fiscal 2000, which can be attributed to reduced revenues. Gross margins for the quarter were 9.8%, an increase from 7.9% in the prior fiscal year.

"We are very pleased that, in our highly competitive environment, we have been able to improve our gross margins," said Javed Latif, CFO of En Pointe Technologies, Inc.

About En Pointe Technologies, Inc.

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at www.enpointe.com.

For further information, please contact En Pointe Technologies at (310) 725-5200, or

Arlene Crispin
Executive Office Coordinator
Phone: (310) 725-5265
Fax: (310) 727-5803
email: acrispin@enpointe.com

About firstsource corp.

firstsource corp., a subsidiary of En Pointe Technologies, Inc., is a leading business-to-business e-commerce provider of innovative procurement solutions for small and medium-sized companies over the Internet. Customers of firstsource corp.'s three business units, inpowr(SM), firstsource connect(SM) and firstsource.com, utilize its proprietary end-to-end sourcing/purchasing/fulfillment online management system, the inpowr(SM) FSP platform, to connect directly with multiple distributors of business products.

The inpowr(SM) business unit licenses access to the inpowr(SM) FSP platform in whole or in part to companies who desire to build online e-businesses, and firstsource connect(SM) creates customized Web-based purchasing centers for companies seeking to reduce procurement costs, streamline internal requisition processes and improve service delivery.

With more than 279,000 unique product SKUs to choose from, businesses shopping at www.firstsource.com can search, compare, price and purchase business products and services 24 hours a day, seven days a week.

About SupplyAccess, Inc.

SupplyAccess, Inc. is a provider of web-based applications, solutions, and portal sites that facilitate business-to-business direct procurement of a broad line of information technology (IT) and materials, repair and operation (MRO) products and services, as well as a carefully-targeted set of vertical market exchanges, including aircraft parts and medical supplies.

The low-cost procurement tool and quickly-integrated e-commerce portal site is designed for Fortune 1000 customers and government entities who are searching for a complete automated buying application that can be implemented in a matter of weeks, at little or no cost to the organization. The SupplyAccess™ network automates MRO and IT product acquisition, from end user requisitioning and approval workflow through electronic product procurement and delivery tracking. SupplyAccess™ provides open access to more than 172,000 IT product SKUs from the five largest U.S. distributors representing over 70% of all available PC products today. Additional product catalogs, including office supplies, equipment, furniture, packaged telecom systems and facilities products, are available to customers who want to maintain single electronic procurement relationships across all vendors. SupplyAccess™ is designed to interoperate with all existing

marketplace electronic exchanges, bringing global procurement connectivity to its customers without the expense of onsite application implementation and maintenance.

SupplyAccess™ has a portal site that can be visited at www.supplyaccess.com. It features a guest login that can be used to demonstrate much of the client application functionality.

About TMCT Ventures

TMCT Ventures is a \$550 million venture capital fund investing in the new leaders of American business. Formed in 1999, TMCT Ventures is one of the largest venture capital funds in Southern California. The fund's investments focus on Internet businesses and infrastructure, business services, telecommunications, and other technology oriented, high-growth industries. More information on TMCT Ventures is available on the World Wide Web at www.tmctventures.com

About Peregrine Systems

Peregrine Systems is a leading provider of Employee Self Service and e-Infrastructure Management solutions that help ensure the reliability, productivity and cost-effectiveness of organizational infrastructure. Peregrine Systems provides Infrastructure Management solutions to organizations to permit them to manage the availability and cost of their technology, facilities, and transportation infrastructure. Peregrine Systems also provides Get.It! Employee Self Service Weblications™ to allow any employee in the organization to get what they need to get their job done. By integrating Employee Self Service Weblications, such as e-Procurement, with total lifecycle infrastructure management, our solutions empower organizations to make better and faster business decisions. In a world moving toward 24-hour global e-Business, e-Infrastructure Management coupled with Employee Self Service is a key to competitive success.

Founded in 1981, Peregrine Systems is headquartered in San Diego, California with offices throughout the United States, as well as in the United Kingdom, Belgium, Canada, France, Germany, Denmark, Italy, Japan, Netherlands, Sweden, Australia and Singapore. Peregrine Systems also has alliance partners and distributors located throughout these regions and in Latin America. More information on Peregrine Systems is available on the World Wide Web at www.peregrine.com

This press release contains forward-looking statements that involve a number of risks and uncertainties. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to:

This press release contains forward-looking statements that involve a number of risks and uncertainties. Among the important factors that could cause actual results to differ materially from management's projections, estimates and expectations include, but are not limited to:

1. Changing economic influences in the industry including, but not limited to, those related to the Internet and those related to distribution of information technology and business products and services, and those relating to the market's perception and evaluation of business-to-business solutions providers.
2. The development by competitors of new or superior delivery technologies, or entry in the market by new competitors, or the loss of customers by the company, or decline in demand for the products sold by the Company
3. Dependence on intellectual property rights
4. Delays in product development or disruptions in the functioning of key software.
5. The company's and its subsidiaries' dependence on key personnel, and potential influence by executive officers and principal stockholders
6. Any delay in execution of the company's and its subsidiaries' system development or financing plans
7. Planned or unplanned changes in the quantity and/or quality of the manufacturers and suppliers available for the company's and its subsidiaries' products
8. The actions of manufacturers and suppliers of the company's and its subsidiaries' products
9. Changes in the costs or availability of products
10. General business conditions in the economy and other factors referred to in the company's Securities and Exchange Commission filings.

All trademarks and service marks are the property of their respective owners.

Contact:

Javed Latif, 310-725-5212

jlatif@enpointe.com