

## **En Pointe Technologies Devotes New Resources to Technology Initiatives at firstsource.com**

EL SEGUNDO, Calif. (March 3, 1999) - En Pointe Technologies, Inc. (NASDAQ:ENPT), today announced the promotion of Azhar Hameed to Vice President of E-Commerce and the assignment of Mr. Hameed's core development team to En Pointe's firstsource.com internet subsidiary.

"We intend to make our customers' shopping experiences as rewarding as possible by developing "e-gurus" that can help the customers cross categories to purchase, while at the same time reducing transactional costs by fully automating our EPIC™ Supply Chain Technology with our suppliers," said Mr. Hameed.

Azhar Hameed has been with the company since June 1995. As the first Director of MIS, he was responsible for developing EPIC™, TraConnect™ and the latest release of Rebuilder™. As Director of Custom Information Solutions (CIS), Mr. Hameed was engaged in developing several E-Commerce applications for internal as well as external customers.

"Mr. Hameed possesses the rare combination of solid business and industry knowledge backed by disciplined computer science training. His innovative contributions have played a significant role in the growth of En Pointe Technologies; now we want him to do the same for us at firstsource.com," said Bob Din, Chairman and CEO of En Pointe Technologies.

### **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

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