

## **En Pointe Technologies Earns Coveted ISO 9002 Certification for Ontario, CA Integration and Light Manufacturing Facility =**

**Quality process validation provides industry-standard reference status for IT products configuration, system assembly, and distribution for Fortune 2000 customers.**

Los Angeles, CA - December 16, 1999 - En Pointe Technologies, Inc. (NASDAQ:ENPT) today announced that its integration service center in Ontario, California, has been awarded the International Organization of Standards (ISO) coveted ISO 9002 certification, an internationally recognized quality management system. A representative of SGS International, the registrar conducting the quality audits at En Pointe, performed a final assessment that confirmed full compliance with all ISO 9002 standards guidelines-a rare occurrence in such audits.

"This ISO 9002 certification both gives us the opportunity to expand our relationships with those organizations that have set ISO 9002 as a minimum benchmark for doing business and raises the level of service to our existing customer base of major corporations, governmental entities and other institutions," said Bob Din, President and CEO of En Pointe Technologies, Inc. "This certification shows more than our commitment to a higher quality standard; it sets us apart from the bulk of our competitors."

The ISO 9002 rating reflects an international consensus of quality-control organizations in over 100 countries as to good management practices. The ISO 9002 standard is specifically applied to organizations providing goods and services according to customer-supplied designs and specifications. It attests to an organization's ability to consistently deliver products that meet a client's quality requirements.

Quality control during computer systems integration is critically important to En Pointe customers. Each system must be carefully assembled, using the correct choices among thousands of components that support a wide range of industry standards, interfaces, and protocols. Software must be pre-configured so as to consistently deliver a computer that meets the buyer's performance requirements, while retaining full compatibility with the buyer's organization's systems and networks. Manufacturing partners such as IBM, HP and Compaq effectively rely on partners such as En Pointe to deliver custom configurations of their products to quality standards consistent with their own.

En Pointe Technologies, Inc.'s Director of Operations, Danny Alfano said, "The mission of our configuration center is to serve our customers, by maintaining quality assurance through continuous operational improvements, while meeting or exceeding their expectations. ISO9002 approval is proof En Pointe delivers dependable quality of a world-class standard."

The ISO 9002 standard requires audits to insure continued compliance every six-months. In addition to the required external audits required, En Pointe has put internal audits in place to increase accountability, consistency and ISO conformity, providing an appropriate environment and overall confidence in the system. These additional internal audits assure that the benefits of the certification continue to be enjoyed by all. The standard is designed to increase customer satisfaction, improve costs, and enhance employee satisfaction in a predictable process environment.

Suppliers meeting the ISO 9002 standard are increasingly in demand from such large market segments as major computer manufacturers, Fortune 2000 customers, government agencies, the aircraft and automotive industries, and many manufacturing concerns.

### **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to

70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

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