

En Pointe Technologies, Inc. Announces Record Sales of \$183 Million in Third Quarter 1999; Same Quarter Net Sales up 27% over 1998; Internet Subsidiary Revenue Up 22% over Second Quarter 1999; Service Revenue up 102% over same Quarter 1998

Los Angeles, CA (August 5, 1999) – En Pointe Technologies, Inc. (NASDAQ:ENPT), a leading national provider of information technology products and services, today announced revenues and net earnings for the third fiscal quarter ended June 30, 1999. Consolidated revenues set a new quarterly high at \$183 million with the internet subsidiary, firstsource.com, contributing over \$8 million to the quarter. Consolidated revenues for the nine-months ended June 30, 1999 were \$498 million, an increase of \$89 million over the same period in the previous fiscal year.

The consolidated net loss for the quarter ended June 30, 1999 was \$0.9 million, or \$0.16 per basic and diluted share. The year-to-date net loss was \$5.6 million, or \$0.94 per basic and diluted share.

Revenues at En Pointe's internet-focused subsidiary, Purchase Pointe, Inc., doing business on the internet as www.firstsource.com, increased by 22% to \$8.4 million when compared to the quarter ended March 31, 1999. Pre-tax losses at firstsource.com for the quarter ended June 30, 1999 were \$2.0 million, resulting from continued investment in people and infrastructure improvements. These expenses have been incurred in an effort to position firstsource.com for anticipated growth in its customer base and related revenues along with its effort to become a complete business-to-business solutions provider on the World Wide Web.

Bob Din, Chief Executive Officer of En Pointe Technologies, Inc. stated, "We are pleased with the recent private placement that raised \$9.3 million for firstsource.com."

En Pointe's core business recorded net income of \$1.1 million in the June 1999 quarter, or \$0.18 per basic and diluted share, including the tax benefits resulting from firstsource.com's losses. Excluding the firstsource.com related tax benefits, net income for En Pointe's core business was \$0.4 million, or \$0.06 per basic and diluted share.

Kevin Schatzle, Executive Vice President, commented, "We are extremely focused on the growth of our professional services organization and on updating the e-commerce capabilities that have driven our growth since 1993."

Service revenue achieved a new quarterly high, contributing \$6.9 million to total revenue during the June 1999 quarter. This represents an increase of 102% over the same quarter in the prior fiscal year. Service revenue for the nine months ended June 30, 1999 was \$16.8 million, an increase of 95% over the prior fiscal year

About En Pointe Technologies, Inc.

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at www.enpointe.com.

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