

## **En Pointe Technologies Awarded State of Washington Contract**

EL SEGUNDO, CA (April 14, 1999) - En Pointe Technologies, Inc. (NASDAQ:ENPT), was recently awarded the State of Washington Department of Information Services Technology Brokering contract. Valued at an estimated \$8,000,000 annually, the initial term of the contract will run from March 1999 through March 2000. Although the State of Washington has been a customer since 1993, this contract strengthens the existing relationship greatly.

The initial term of the contract is for one year; the contract also contains five additional one year extension options. "We are very pleased to have been awarded this contract," said Kevin Schatzle, Executive Vice President of En Pointe "We are honored that the fine folks with the State of Washington have shown their confidence in En Pointe to provide a "total solution" by allowing for the five one-year extensions."

"We are proud to serve the states and communities in which we live and work," said Wayde Stephens, the Seattle area manager for En Pointe. "Through the Department of Information Services contract we will be able to assist municipalities and districts throughout the state."

### **About En Pointe Technologies, Inc.**

En Pointe Technologies, Inc. is a national business-to-business e-commerce provider of IT products and value-added services, using proprietary and non-proprietary software and systems to drop-ship materials, repair and operation ("MRO") products to its customers through an electronically linked network of the largest allied distributors in the U.S. This software allows En Pointe to serve as an electronic clearinghouse of computers and computer related products without many of the risks and costs associated with maintaining inventory. En Pointe offers its customers direct on-line access to 70% of the mainstream PC products. En Pointe Professional Services offers "total solution" system consulting services such as: pre-sale consulting, design, training, customization and integration.

En Pointe is represented nationally with a concentration in more than 20 sales and service markets throughout the United States, as well as a value-added ISO 9002 certified integration facility in Ontario, California. Visit En Pointe at [www.enpointe.com](http://www.enpointe.com).

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